



Accelerating Revenue Lifecycle Processes

Staying ahead of the competition has never been more important. To do that, enterprises are reinventing their operations to better understand, connect with, serve and delight customers. But achieving these benefits is no simple feat, and often requires combining best of breed solutions that address the entire customer journey.

While some of the world's most successful businesses rely on Salesforce CRM to enable their sales and account management success, many haven't connected Salesforce with their billing solution—missing out on valuable insights and process efficiencies. Without the ability to define strategies and manage critical business processes or understand insights into key finance and billing data, enterprises are missing out on valuable insights and process efficiencies.

To address this, BillingPlatform and RadixBay have joined forces to provide customers with a comprehensive, end-to-end solution for their billing and revenue management needs. With BillingPlatform's cloud-based billing software and RadixBay's team of certified Salesforce experts, the partnership delivers unparalleled value to clients across a wide range of industries.

The Leader in Recurring Revenue Management

BillingPlatform is an industry leading, cloud-based solution that enables global enterprises to automate their revenue lifecycle processes. Understanding that every business is unique, BillingPlatform offers a configurable solution so companies can focus on growing the business their way.

The flexible and configurable billing software allows companies to automate and streamline their billing processes, increasing efficiency and reducing costs. The platform can handle complex billing scenarios, including usage-based billing, tiered pricing and subscription billing, making it a perfect fit for companies deploying any business model. Built on an enterprise-grade platform, BillingPlatform is highly scalable, enabling customers to quickly and easily grow and adapt as it expands.

From product configuration to quoting, to billing, to payments & collections, to revenue recognition, enterprises benefit from BillingPlatform's innovative solution to power any kind of business model or recurring revenue relationship.

Challenging the Status Quo

With deep expertise in the BillingPlatform solution, RadixBay is uniquely positioned to accelerate value and ensure solution success by challenging the traditional, out-dated system integration consulting model.

RadixBay's expert solution team works closely with clients to understand their business requirements to develop a software solution that is tailored to their specific needs. RadixBay has extensive experience in a range of industries, including healthcare, financial services, telecom and manufacturing, making them well-equipped to help businesses across a broad range of sectors.

RadixBay continues to break the status quo, by delivering solutions through their unique delivery and costing model. RadixBay provides a full range of Salesforce-related consulting talent working from their Rural Center in eastern North Carolina. The Rural Center-based team provides a low-cost, low-risk, high-value solution for their clients.

Additionally, RadixBay is the only solution provider in the Salesforce eco-system that provides "Customer Satisfaction Index Pricing," allowing clients to pay based on their level of satisfaction.

BillingPlatform + RadixBay Accelerating Revenue Lifecycle Processes

Together, BillingPlatform and RadixBay offer a powerful solution for enterprises looking to streamline their billing and revenue management processes. With BillingPlatform's flexible and configurable monetization software and RadixBay's expertise in Salesforce optimization, clients can be confident that they are getting a solution that is tailored to their specific needs. **The partnership provides a range of benefits, including:**



Reduced costs

By automating billing processes and reducing errors, businesses can save money on staffing costs and minimize the risk of revenue leakage.



Increased efficiency

BillingPlatform streamlines billing processes, allowing businesses to operate more efficiently and respond quickly to changes in the market.



Scalability

BillingPlatform is highly scalable, enabling it to grow and adapt alongside a business as it expands.



Tailored solutions

RadixBay's Salesforce software development services ensure that clients get a solution that is tailored to their specific needs, helping them to optimize their revenue management processes.

Overall, the partnership between BillingPlatform and RadixBay offers businesses a powerful solution for managing their billing and revenue management needs. With a focus on flexibility, scalability and tailored solutions, the partnership delivers real value to clients across a range of industries.