

Deliver Synergies & Satisfied Customers. Faster.

Unify pricing and revenue across acquired systems without waiting on IT.



OVERVIEW

The deal closes and the two companies still bill like strangers—separate systems, separate rate cards, two invoices going to the same customer for products from the same parent company. Every quarter that persists is a quarter of cross-sell revenue nobody books. BillingPlatform consolidates acquired billing onto one platform, so you quote and invoice the combined portfolio while integration is still underway, and the customer sees one company, not two.

THE CHALLENGE

- Integration teams get pushed to a bad choice: standardize acquired pricing and lose deal value, or run the acquired stack forever
- Cross-sell revenue goes unbooked until the catalogs are unified
- Customers experience the unfinished integration directly—separate invoices, not one
- Mapping hundreds of acquired SKUs and contract terms is typically a multi-quarter workstream
- The synergy case that justified the deal gets harder to defend every quarter integration drags on

THE BILLINGPLATFORM SOLUTION

Describe the acquired entity's products, pricing, and rules, and BillingPlatform AI configures them directly into the shared platform—while each product line keeps the pricing model its market expects. What's typically a multi-quarter integration workstream becomes weeks.

"\$1M+ saved annually"

— N-Able consolidated 6 billing systems into 1.

KEY CAPABILITIES



Consolidate the systems, keep the products

Bring acquired systems onto one platform while each product line keeps the pricing model its market expects.



Configure the acquired catalog at AI speed

Describe the acquired entity's products, pricing, and rules; BillingPlatform AI configures them directly in the shared data model.



Put the whole portfolio on one contract

Bundle products from multiple entities into a single offer, contract, and invoice, so sales can quote the combined catalog immediately.

POWERED BY BILLINGPLATFORM AI

BillingPlatform AI turns catalog mapping into a conversation—describe the acquired entity's products and rules, and the AI configures them directly, reading its own live metadata rather than needing retraining for every acquisition. Then use BillingPlatform AI to analyze the board's revenue question and get it answered in plain language—consolidated by entity, currency, or product line — without a reconciliation project.

WHY BILLINGPLATFORM



Weeks, not quarters

what used to require a dedicated implementation team becomes something a smaller integration team can drive directly



Full audit trail for the board

See exactly what changed and when, rather than a status deck of best guesses



Entity detail preserved

Consolidated reporting rolls up across entities while each one still files and remits on its own terms



One company from the customer's seat

customers see one invoice and one relationship immediately

See your acquired catalog mapped in weeks —
[request a demo.](#)

