

Move Fast, Keep Finance Confident

Recognize revenue from the same contracts and usage that produced the invoice—with the audit trail already built.



OVERVIEW

New pricing models create accounting work, and when billing and revenue recognition run on separate data, the controller becomes the reason those models don't ship. Every usage-based or hybrid deal turns into a question about how it will be recognized—and if the answer requires a spreadsheet and a week, the deal moves slower than the market that inspired it.

THE CHALLENGE

- Rev rec running in a separate system fed by exports lets billing and revenue drift apart
- Contract modifications should trigger a reallocation, but often don't because nobody remembers to rerun it
- Usage-based and hybrid contracts create exactly the allocation problems ASC 606 was written for
- Audit cost tracks with how much of the revenue process lives outside the system, in someone's inbox

THE BILLINGPLATFORM SOLUTION

BillingPlatform builds revenue schedules from the same contract terms and usage that generate invoices, so schedules stay accurate as contracts change mid-term. BillingPlatform AI models what a proposed contract modification would do to recognized revenue before anyone approves it, and flags inconsistencies during the period—not at close.

"40% faster close"

— Tipalti reduced average time to close by 40%.

KEY CAPABILITIES



One contract, one set of numbers

Revenue schedules build from the same contract terms and usage that generate invoices, staying accurate as contracts change mid-term.



Handle the contracts that break spreadsheets

Allocate transaction price across performance obligations and recalculate automatically when a contract is modified.



Give auditors evidence, not explanations

Every configuration change, approval, and allocation is logged with the underlying usage attached.

POWERED BY BILLINGPLATFORM AI

BillingPlatform's governance and control capability is built for the part of revenue recognition that used to require the most judgment calls. It models what a proposed contract modification would do to recognized revenue before approval, surfaces the SSP math behind an allocation, and flags recognition inconsistencies during the period—before close, not at close.

WHY BILLINGPLATFORM



Evidence structured at the moment of recognition

trace any recognized amount back through allocation, contract version, and usage in the same conversation an auditor would ask for



A person still signs off

every proposed treatment waits for confirmation; the AI operates inside existing role permissions with a full audit trail



Confidence to say yes to the next deal

a finance org that trusts its recognition engine to flag problems in the period they happen can approve unusual pricing faster

See revenue recognition keep pace with your pricing —
[request a demo.](#)