

IT/Technical Leader Solution Sheet

Built to Scale, Built to Integrate, Built to Secure

BillingPlatform is a metadata-driven, AI-native platform that adapts to changing business requirements, configured with BP AI instead of custom code, without compromising the security and control your organization requires.



THE CHALLENGE

You shouldn't have to choose between agility and control.

The dual mandate IT and technical leaders carry: integration, security, and scale without custom dev, plus the vendor consolidation leadership wants.

- Four point solutions can mean four separate security questionnaires, SOC 2 reports, and vendor risk assessments.
- AI agents and internal tools may need a workaround someone has to build and maintain just to query monetization data.
- Pricing and billing changes can get queued up as engineering tickets your team has to prioritize against everything else.
- Passing a security review can mean building a security posture from scratch two weeks before the deadline.

CORE CAPABILITIES

The agility to meet any billing requirement, the integration to fit your existing stack, the security to pass any review, and the vendor consolidation your leadership team already wants.



AI-Native Configuration, Not Code

Use BP AI to configure and adjust billing logic in plain language, without a development cycle or a vendor release schedule.



Integration with Your Stack

Connect to your existing ERP, CRM, and payment systems through open APIs and a modular architecture.



Enterprise-Grade Security and Compliance

Meet your organization's security requirements with encryption, access controls, and continuous monitoring built in.



Fewer Vendors, One Relationship

Replace separate metering, billing, and revenue recognition tools with one platform, one vendor relationship, and one system to secure.

WHAT IT MEANS FOR YOUR IT/TECHNICAL TEAM

Spend Your Team's Time on Architecture, Not Maintenance

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Skip the Vendor Risk Review, Four Times Over
 One platform means one security questionnaire, one SOC 2 report, and one vendor risk assessment, not four separate reviews for four separate point solutions.
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Free Your Engineers From Billing Logic Maintenance
 Pricing and billing changes get configured by BP AI and the business teams who need them, not queued up as engineering tickets your team has to prioritize against everything else.
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Give Your Own AI Agents Something Real to Work With
 An open MCP server means your team's AI agents and internal tools can query and act on monetization data directly, not through a workaround someone has to build and maintain.
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Pass the Next Security Review Without a Fire Drill
 The audit trail, access history, and compliance documentation your reviewers ask for already exist. You're pulling records, not building a security posture from scratch two weeks before the deadline.

MORE THAN A BILLING ENGINE

BillingPlatform	Traditional Billing Engine
One platform across metering, billing, and revenue recognition — Fewer systems means fewer integration points to build and maintain.	Point solutions require their own integrations — Each specialized tool can mean its own integration project and its own maintenance burden.
Configuration through BP AI, not custom code — Business logic changes happen through plain-language configuration, not a development sprint.	Changes often require developer time — Custom billing logic can mean writing and maintaining code most teams would rather not own.
Security and compliance built in by default — Encryption, access controls, and audit logging come standard, not bolted on after a security review flags a gap.	Security may be added after the fact — Point solutions built for a narrower purpose may need additional work to meet enterprise security requirements.
Open APIs and an MCP server — Connect your own tools, agents, and systems through documented, open protocols.	Integration options can be limited or proprietary — Some platforms restrict how and where you can connect external systems and AI agents.
One vendor relationship to manage — One contract, one support relationship, one escalation path across the whole revenue lifecycle.	Multiple vendors, multiple relationships — Separate tools mean separate contracts, renewals, and support queues to manage.
Metadata-driven architecture, not hard-coded logic — Pricing, products, and billing rules live in configuration, so upgrades and changes don't risk breaking custom code.	Custom code carries upgrade risk — Heavily customized point solutions can make version upgrades slower and riskier.