

Power Your Entire Revenue Lifecycle with BillingPlatform



BillingPlatform leads the industry with a cloud-based solution designed to automate enterprise-grade revenue lifecycle processes.

From subscriptions to sophisticated usage-based pricing models and everything in between, the products meet the challenge of modern monetization and operational efficiency for today's global enterprises.

Configure & Sell

BillingPlatform offers full quote-to-cash lifecycle support that maximizes recurring revenue. The next generation cloud platform provides support for every step of the monetization process—from product setup, quoting, billing and invoicing, revenue recognition, through payment and collections—all on a single platform.

Bill & Invoice

Quickly launch and monetize new recurring revenue models, apply taxes and deliver invoices, all from a single solution that automates the entire process.

Designed to both scale and support any use case, build and launch complex revenue models and billing strategies with point & click configuration. Deploy subscription, usage, one-time, formula-based, time-based, demand-based or event based billing with ease.

Offering the only cloud-based solution with native usage processing and mediation, you can easily collect, convert and route usage data from any source and transform for billing, invoicing and reporting.

With configurable invoice templates, you can also design and deliver unique invoices by business unit, reseller/distributor or geography.

Pay & Collect

Automated invoicing and collections allows your business to eliminate manual errors, retain customers, minimize churn and improve cash flow within a solution designed with the customer in mind.

The SOC & PCI-compliant solution ensures privacy of customer data and that payments are properly received and allocated.

The configurable collections dashboard allows your business to manage both automated and manual dunning strategies. By automating your collection efforts, past due accounts and bad debt write-off can be minimized.

The customer and payment portal gives customers real-time access to manage accounts, view usage, download statements and pay bills from a customized and branded portal.

Recognize & Report

Manage accounting data and prepare financial statements with full subledger and real-time revenue recognition.

BillingPlatform offers an ASC 606/IFRS 15 compliant solution with configurable, rule-based revenue scheduling that allows you to track, allocate and recognize revenue from multiple pricing tactics, then once all revenue is ready to be recognized, delivers the information to your general ledger.

Nurture & Grow

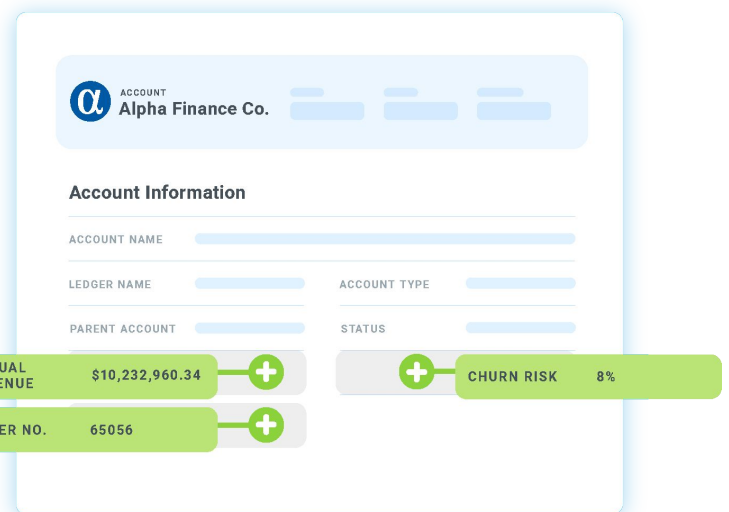
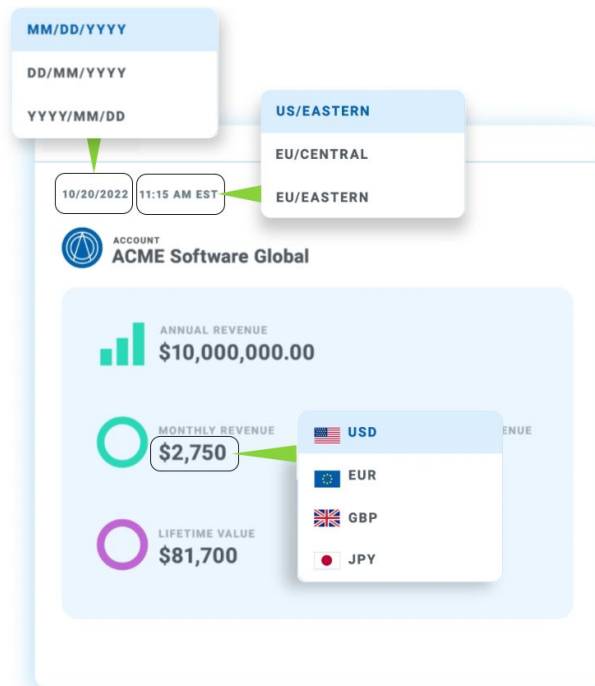
Manage customer relationships by using tools which provide meaningful information, data-driven insights and increased visibility into operational performance.

Capitalize on this data to optimize customer relationships with a process-centric application approach to fully encapsulate the revenue lifecycle of a customer, regardless of business model or arrangement.

Extensible Data Model

Designed for market agility, BillingPlatform's state of the art architecture helps you to optimize billing, manage revenue and meet your exact business requirements with minimal IT intervention.

The fully configurable and extensible data model offers total control with simple point & click configuration to add custom fields, adjust the UI layout, add widgets and more. Readily available deployment tools allow you to automatically promote changes between test and production environments with tight change control processes.



Global Support

BillingPlatform helps you to manage a diverse and complex portfolio of products and services in any language, currency and industry with one comprehensive billing solution.

- Billing localization allows you to configure the interface and customer-facing documents to satisfy local requirements
- With multi-currency and multilingual support you can utilize any number of currencies, even multiple currencies, within the same transaction and translate the UI and invoices to any language
- Calculate simple taxes with built-in automated taxation or connect to external tax engines to ensure accurate assessment of sales tax, VAT, GST or any other tax type to comply with global, regional or local regulations

Reporting and Insights

Analyze and evaluate your entire billing operation with powerful reporting and business intelligence tools.

With data-driven insights, you can increase visibility into operational performance with customized reports and dashboards to easily understand customer behavior (MRR, ARR, usage, CLV, churn), analyze performance and plan for the future.



Business Process Management

Automating business processes is a critical capability to address the intricacies of today's enterprise operations. Whether it's managing complex, multi-year contracts or converting manual processes, BillingPlatform provides built-in business process management to automate billing and streamline the financial close process, reduce errors and maximize efficiency.

The built-in workflow engine is fully integrated with every aspect of the solutions so you can set-up and orchestrate workflows involving multiple steps with the simple point & click interface.

Workflow can be used to send automated notifications to your users and customers about time sensitive information such as missed SLAs or declined payments.

Workflow can also automate document generation such as a welcome letter for new accounts or generate a quote from the CPQ solution.

Security and Control

Best in class enterprise-grade security minimizes risk and guarantees compliance.

Ensure customer confidence with the most advanced and secure architecture to keep customer data safe. With tools such as application-level encryption, you are in control of what data is encrypted and the level of access granted to employees.

Role-based permissions and sharing groups also help determine user access and permissions within your solution. You decide who can read, create, update or delete data and who has access to specific records with the assurance all changes are tracked within the system for full auditability.

The advanced approvals framework also means you can define changes in the system that require approval and route requests automatically.

To ensure compliance with global regulatory standards and country-specific legislation, BillingPlatform is compliant with PCI, GDPR and SOC 1 & 2, all safeguards protecting customer data, payment data and controls over financial reporting.

Integrations

Build a fully functional and integrated financial ecosystem in a single solution. Take advantage of flexible billing integration that connects with critical front and back-office systems.

Whether through robust APIs or pre-built connectors, you are able to streamline everything from sales, provisioning and accounting—dramatically reducing errors and revenue leaks along the way.

Utilize pre-built connectors to leverage third-party systems, such as CRM, ERP, general ledger and tax solutions without any internal development.

With our payment gateway framework, payment partners can also connect directly to BillingPlatform for quick and easy setup of new payment processors.



With monetization for the modern enterprise, BillingPlatform puts you in control of how you **differentiate in the market, maximize profitability, reduce operational costs and improve the customer experience.**